

COST DATA COLLECTION: HOW TO PREPARE?



Asbel Montes
SVP, Strategic Initiatives & Innovation
Acadian Companies

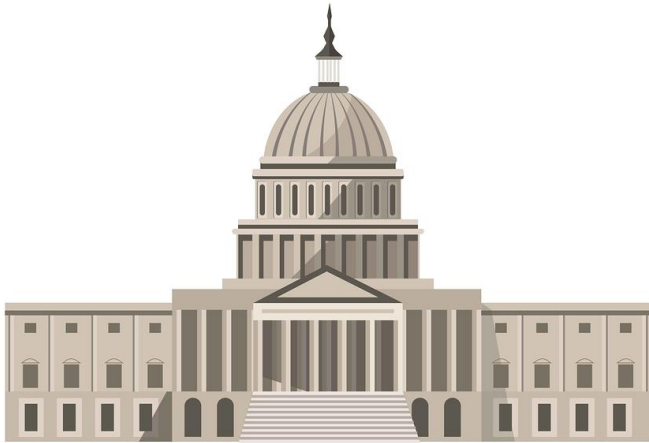
QUESTIONS TO ANSWER

1. HOW DID WE GET HERE?
2. HOW WILL DATA IMPACT FUTURE REIMBURSEMENT?
3. WHAT DO WE NEED TO DO TO PREPARE OUR AGENCIES?
4. WHEN WILL DATA COLLECTION HAPPEN?
5. WHAT RESOURCES ARE AVAILABLE?
6. S.T.A.R. SAFETY NET INITIATIVE

Bipartisan Budget Act of 2018

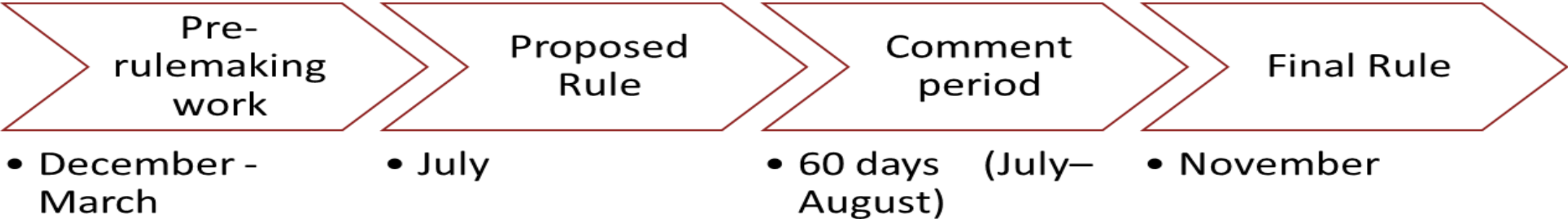
(H.R. 1892)

February 9, 2018



- 2% urban base & mileage
- 3% rural base & mileage
- 22.6% super rural & mileage
- Add-ons extended through December 31, 2022

GENERAL MEDICARE PAYMENT POLICY TIMELINE



ORGANIZATIONAL TYPE

Provider Type



Service Area



911 OR N.E.A.T.



STAFFING MODELS



Response Times

- Response Time Factors
- Governmental & Regulatory Factors





Readiness

Utilization

$$= \frac{\text{total fully staffed ambulance hours deployed}}{\text{total staffed ambulance capacity}}$$

COST TYPES

Financial
Reporting

Cash vs. Accrual
Accounting

Patient Care Cost or Non Patient Care Cost

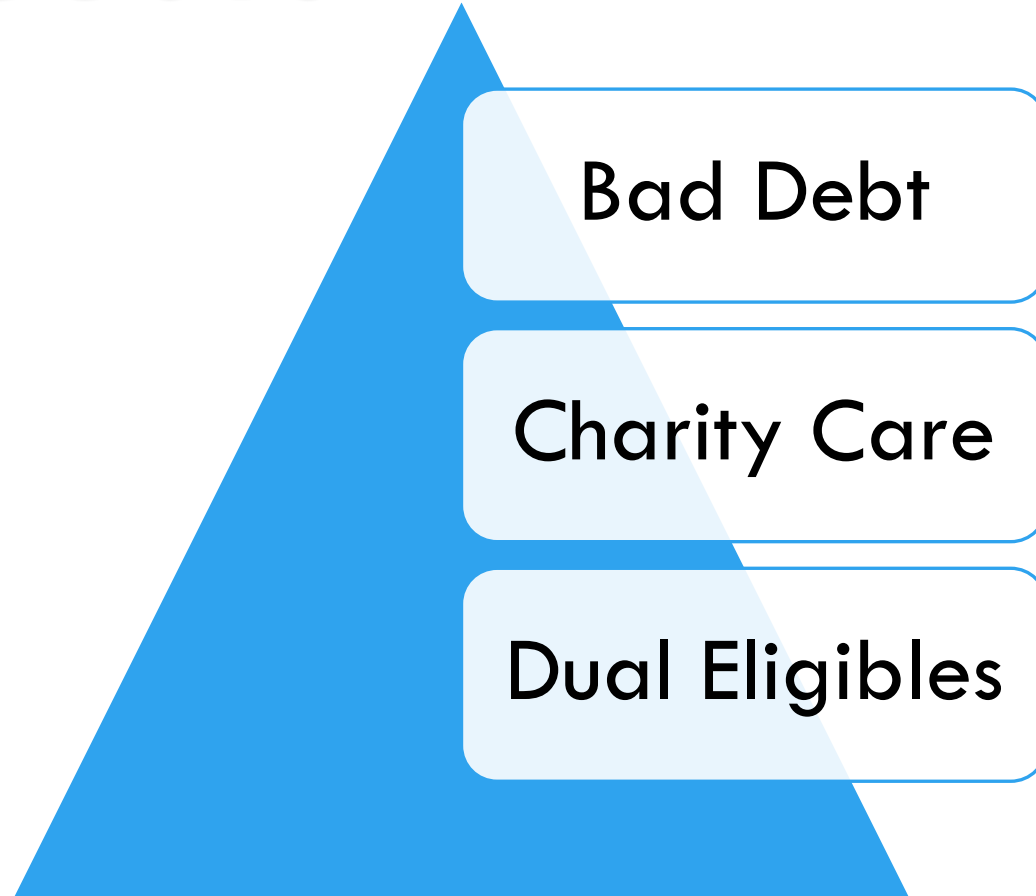
Direct
Indirect

LABOR COSTS

Data Element	Employee	Contract	Volunteer
EMT-Basic			
EMT-Intermediate			
EMT-Paramedic			
Nurse, doctor, RT, or other medical staff			
Emergency Medical Responder			
Ambulance Driver (non-EMT/EMR)			
Administrative			
Management			
Dispatch/Call Center			
Vehicle Maintenance			
Facility Maintenance (janitorial staff, laundry, repairs)			
Other			

Legal and accounting, or maintenance contracts should not be reported for labor cost centers but for administrative or vehicle cost centers, unless the contract is explicitly for labor.

OTHER COSTS



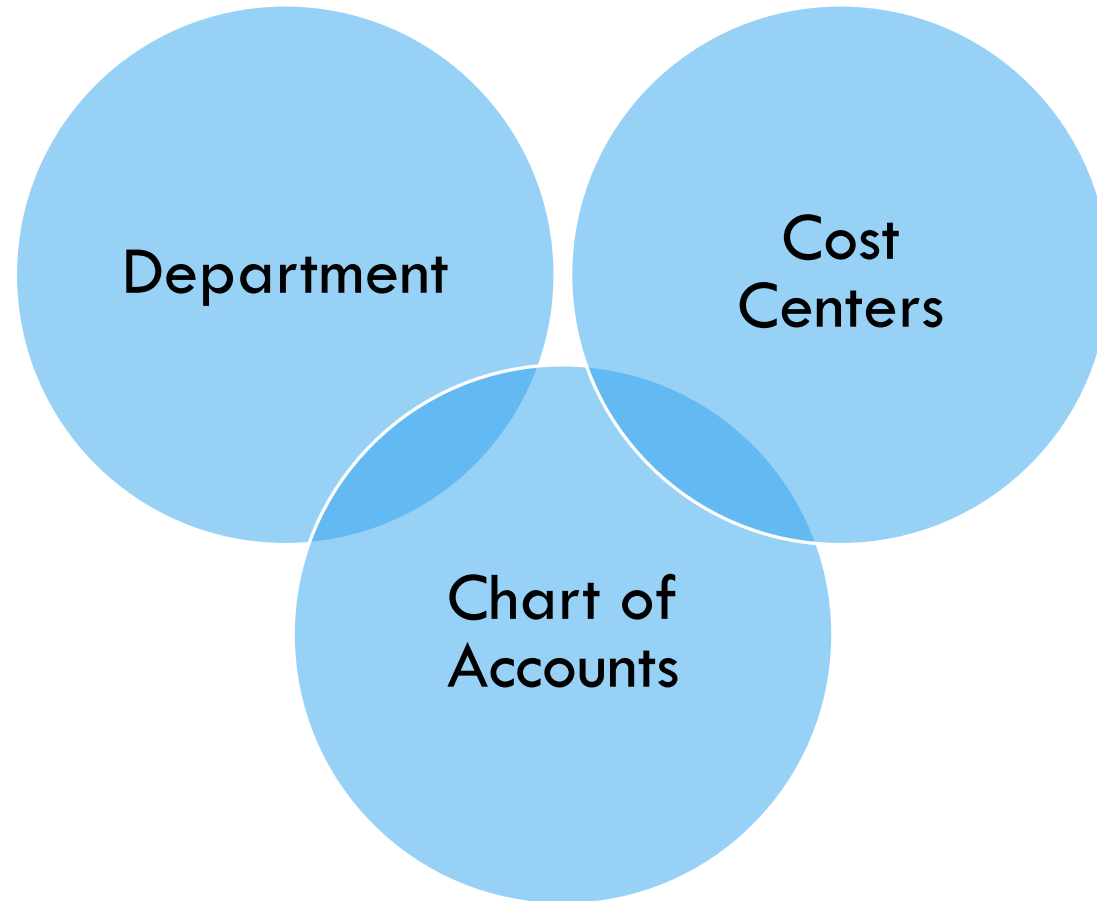
COST

CMS Provider Reimbursement Manual, Chapter 15 Part 1 and 2

Reasonable Cost

Allowable vs. Non-allowable Costs

STRUCTURE OF COST



REVENUE



OTHER REVENUE SOURCES



NEXT STEPS....

1. Assign Champion
2. Assign a Backup
3. Analyze Current Systems
4. Identify & Segregate Costs
5. Allocate Allowable vs. Non-Allowable Costs



AMERICAN
AMBULANCE
ASSOCIATION

REPRESENTING EMS
IN AMERICA

Next Steps.....

6. Educate Yourself & Your Team
7. Subscribe to AAA Listserv



ambulancereports.org



STATEWIDE TEXAS
AMBULANCE
RESPONSE

HB 2333

QUALIFYING CRITERIA

- 1. LICENSED BY STATE OF TEXAS**
- 2. ENROLLED AS A TEXAS MEDICAID PROVIDER**
- 3. NON-PUBLIC, NONFEDERAL PROVIDER OF
EMERGENCY GROUND AMBULANCE SERVICES**
- 4. MANDATORY PARTICIPATION**

PUBLIC PROVIDERS

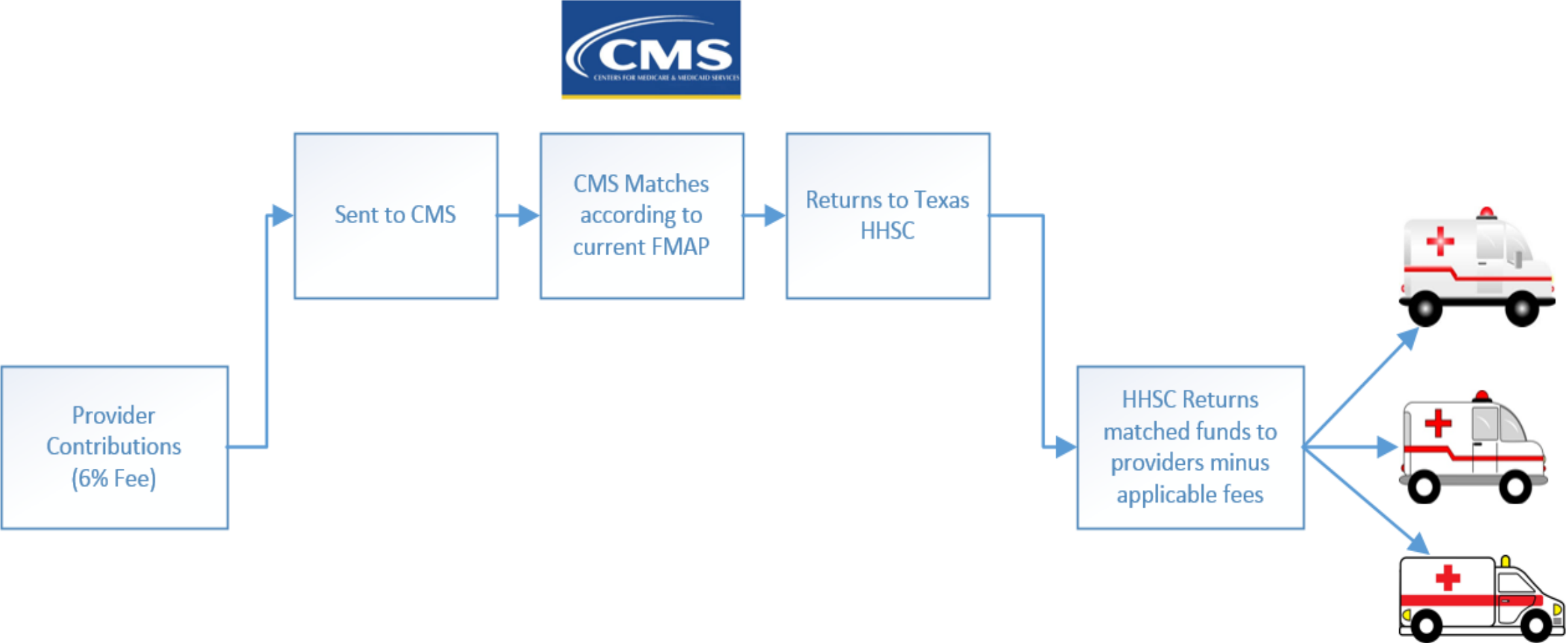
1. PUBLIC PROVIDERS ARE CURRENTLY OPERATING UNDER THE CPE/TASPP:
 - CERTIFIED PUBLIC EXPENDITURE PROGRAM (CPE)
 - TEXAS AMBULANCE SUPPLEMENTAL PAYMENT PROGRAM (TASPP)

2. NO IMPACT TO CURRENT CPE PROGRAM
 - FALLS OUTSIDE OF THE 1115 WAIVER
 - SAFETY NET FOR PUBLIC PROVIDERS

HOW IT WORKS

- ✓ WORKS JUST LIKE THE CPE PROGRAM
 - FEES USED TO UTILIZE FEDERAL MATCHING FUNDS
 - BRIDGE FUNDING FOR UNDERFUNDED MEDICAID AMBULANCE TRANSPORTATION
- ✓ EFFECTIVE ONLY FOR **GROUND EMERGENCY AMBULANCE** TRANSPORTS
- ✓ FEE ASSESSED BY HHSC
 - 6% OF NET PATIENT REVENUE
- ✓ QUALIFYING PROVIDERS WILL PROVIDE HHSC AN ANNUAL NET REVENUE REPORT FOR A SPECIFIED PERIOD AS DEFINED BY HHSC
 - EX: 9/1/2018-8/31/2019

PROVIDER ASSESSMENT FUNDING OVERVIEW



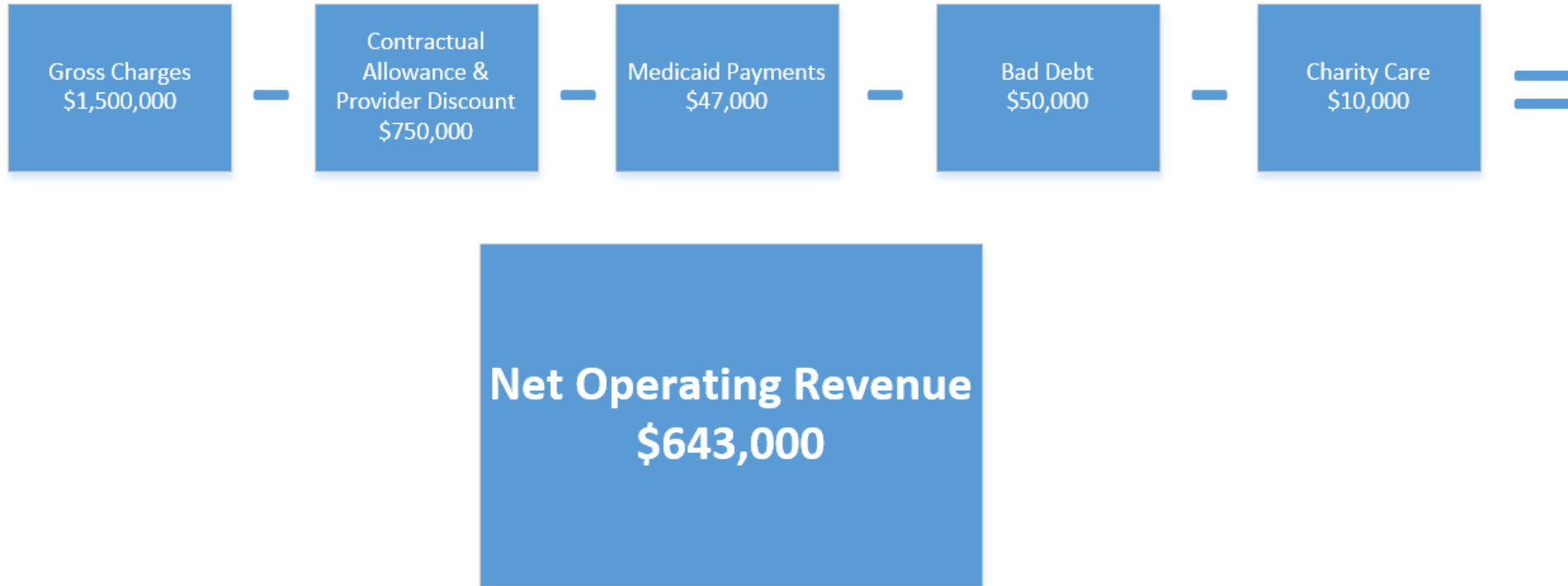
FMAP

- The Federal Medical Assistance Percentages (FMAPs) are used in determining the amount of Federal matching funds for State expenditures for assistance payments for certain social services, and State medical and medical insurance expenditures.
- FMAP is computed from a formula that takes into account the average per capita income for each State relative to the national average.
- Texas FMAP in 2019
 - Multiplier of 2.39
 - (2.32 in 2018)

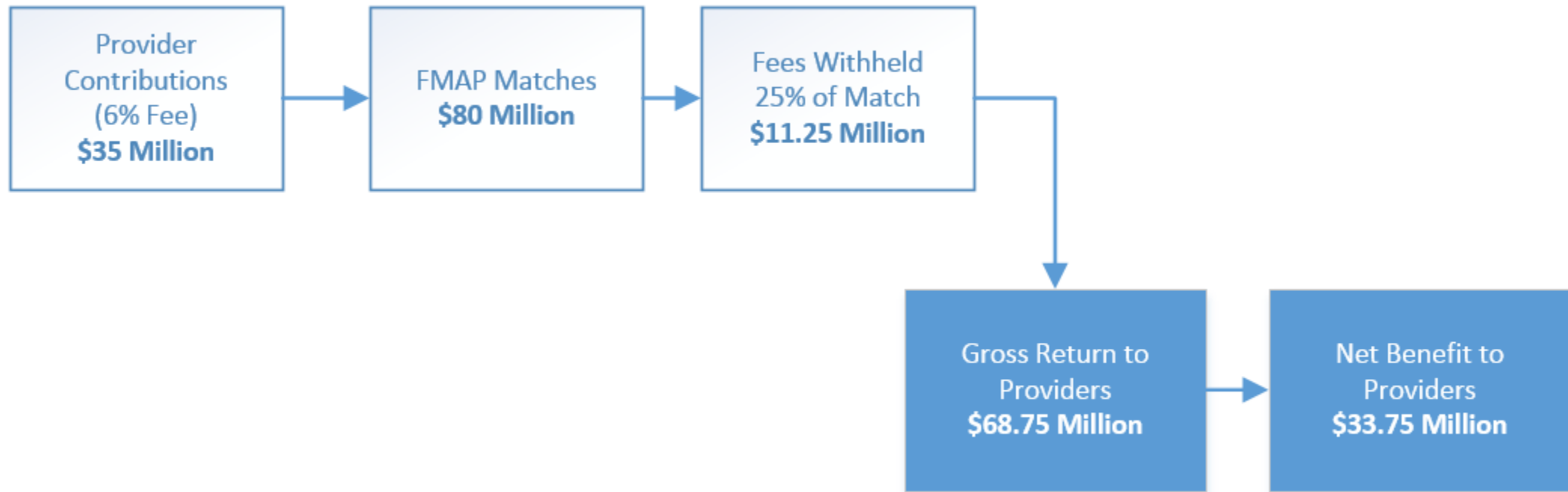
6% Assessment Fee

- 42 CFR 433.68 (Permissible healthcare taxes)
 - Must be broad based
 - Uniformly imposed across jurisdictions
 - Doesn't violate the hold harmless provision
- Hold harmless provision
 - If healthcare related assessment fees are less than or equal to 6% of the revenues assessed, then the assessment is permissible

Net Operating Revenue Calculation

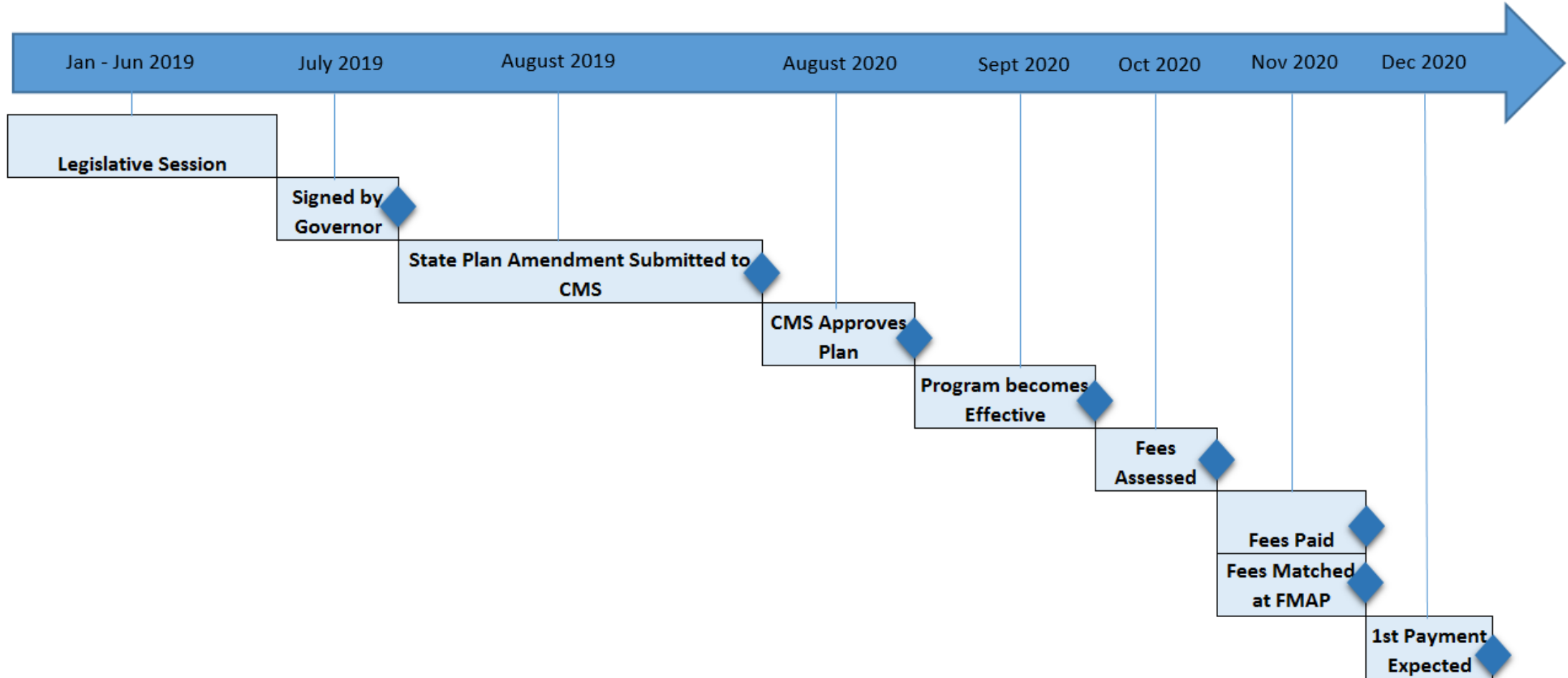


Reimbursement Overview



25% Fee is a worst case scenario estimate of fees withheld

Timeline to Implementation



Website

www.STARSafetyNet.org

info@starsafetynet.org



[Home](#) [The Problem](#) [The Solution](#) [Proven Success](#) [Education Events](#) [Resources](#)

STAR SAFETY NET

EMS plays a vital role in every Texas community.

The 2019 Statewide Texas Ambulance Response Safety Net will ensure that Texans continue to have access to outstanding emergency services.



Webinars

- 4/17/2019
- 5/2/2019

info@starsafetynet.org



Home The Problem The Solution Pro

STAR Safety Net Education Events

Currently Scheduled Webinars



STAR Safety Net Initiative - Webinar #1

Time: Jan 17, 2019 2:00 PM Central Time (US and Canada)

[Join Zoom Meeting](#)

Dial by your location +1 (646) 558-8665 US • (New York) +1 (720) 707-2699

US Meeting ID: 366 770 062

More Information

- All committee documents and minutes are available via Basecamp.
 - To be added to the project email: corey.chapman@acadian.com





CONTACT INFORMATION

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